

The Probrand

# IT Procurement Platform



A unified platform that  
streamlines the procurement of  
IT products, services, and cloud solutions

# Revolutionise your IT Procurement

## What is the Probrand Procurement Platform?

We are transforming how public and private sector organisations centralise and manage their IT procurement, fully aligned with the **Procurement Act 2023**.

Powered by advanced technology and intelligent automation, our platform streamlines procurement workflows, boosts operational efficiency, and drives significant cost savings.

We provide real-time visibility into IT spend, enabling smarter decision-making, simplified management, and the agility to scale with confidence in a rapidly evolving digital world.



### Smarter Buying

Browse, compare and buy IT products, software and services from Europe's largest IT catalogue.



### Total Control

Manage users, control spend, and standardise procurement with centrally managed catalogues.



### Seamless Integration

Connect effortlessly with your existing IT systems to automate and unify procurement.

# What's Inside

- ➔ Platform Summary
- ➔ IT Products
- ➔ Price Comparison & Discounts
- ➔ Order Management
- ➔ Catalogue Management
- ➔ Affiliate Buying
- ➔ Governance & Control
- ➔ Cost Centre Management
- ➔ Integration
- ➔ Onboarding Process
- ➔ Expand your Procurement
- ➔ Compliance

# Smarter IT Procurement

## One central platform for all your IT needs

Probrand makes IT procurement effortless by connecting you to the UK's authorised supply chain, with access to over 300,000 products and services.

Our online platform centralises everything in one place, making it easy to source the right IT solutions for your organisation.



**300,000+ Products**

Europe's largest live IT catalogue of hardware, software, and services



**Connected Supply Chain**

Access 50+ distributors and over 1,600 brands on one platform



**Live Price and Stock Updates**

Real-time data ensures the best deals and availability



**Fast Next Day Delivery**

Get your IT products quickly with reliable next-day delivery



**3000+ Happy Clients**

Trusted by over 3,000 organisations for seamless IT procurement

### Instant Price Comparison & Exclusive Discounts

Our platform compares prices across multiple distributors and applies exclusive, sector-specific discounts tailored to your organisation, so you always get the most competitive price, without the hassle.

### Better Spend Control

Built-in cost controls like spend limits, cost centres, and purchase order management make it easy to track and regulate IT budgets, keeping purchases within budget and aligned with company policies.

### Secure & Seamless Integration

Our platform integrates seamlessly with any ERP or P2P system and supports Single Sign-On (SSO) for secure, hassle-free access. With ISO and Cyber Essentials Plus accreditations, we ensure your data and transactions are fully protected.

### Streamlined Catalogue Management

We provide a curated list of pre-approved IT products aligned with your policies, budgets, and technical needs. This removes the need for manual checks, freeing IT and procurement teams to focus on strategic tasks. Built-in controls let employees buy with confidence - ensuring compliance, cutting rogue spend, and boosting efficiency across the organisation.

### Built-in Compliance & Accreditation

Our platform follows industry best practices and regulatory standards. Probrand is accredited by the Chartered Institute of Procurement & Supply (CIPS) and the Institute of Chartered Accountants in England and Wales (ICAEW), ensuring procurement meets the highest standards of excellence, transparency, and accountability.

### Flexible Payment Options

Choose from flexible payment options to suit your needs — pay by invoice with a PO, use a credit card, or opt for monthly consolidated invoicing. This gives you greater control and ensures your procurement aligns with payment preferences and cash flow.

### Expert Guidance & Support

Probrand makes finding the right IT solutions easier with expert guidance. Our digital advisors and product configurators offer personalised recommendations, while our platform specialists are on hand to support you with navigation or complex IT requirements — every step of the way.

**Register for FREE!**



Ready to transform your IT procurement? Scan the QR code to register and gain immediate access to our platform.

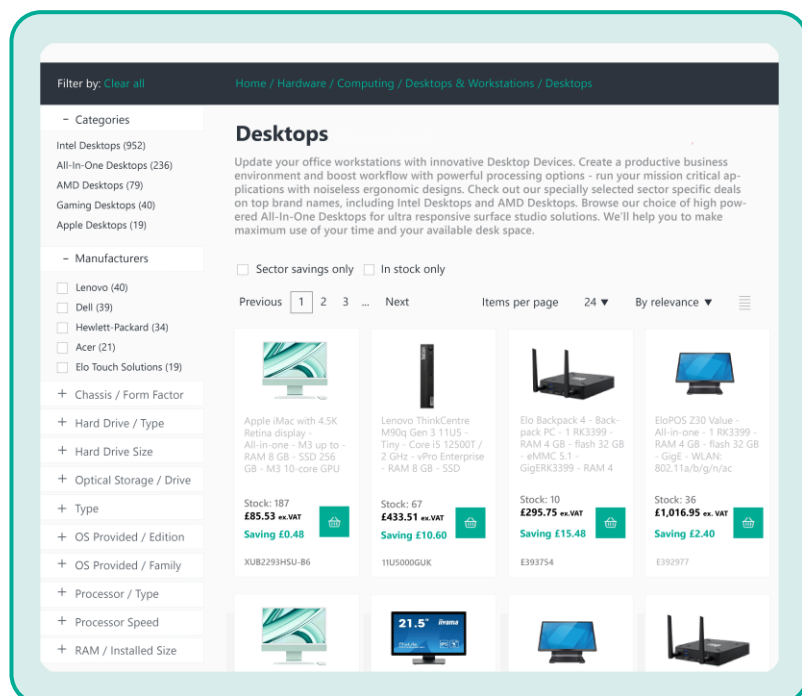
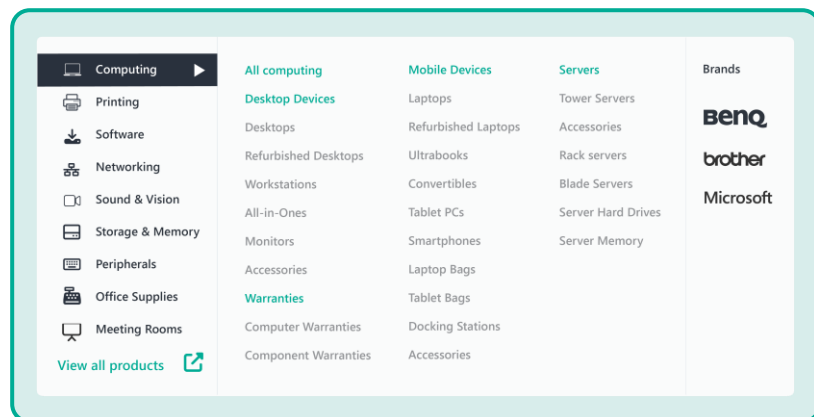
# IT Products

Access to Europe's largest live catalogue

## 300,000+ IT Products

Unlock ultimate procurement efficiency with our online digital platform, featuring Europe's largest IT catalogue with over 300,000 products, including hardware, software, and services, all in one centralised location.

Users can easily browse and compare options with comprehensive product information. Continuously updated with live pricing and stock availability, our platform ensures you have the latest information at your fingertips, enabling confident and informed purchasing decisions with unparalleled speed and accuracy.



## Live Price & Stock Efficient Monitoring of Price and Stock Levels

Directly connected to the authorised distribution channel, our platform centralises the latest pricing and stock availability, making it easier to manage and track your procurement activities.

# Price Comparison & Discounts

## Simplifying access to the best price

Our platform empowers efficiency by instantly comparing live prices and stock levels from UK authorised distributors, ensuring you always receive the most favourable pricing you're entitled to.

By presenting side-by-side comparisons, you are provided with the most cost-effective options across the market without the need for manual research.

Brother HL-L8240CDW Colour LED Printer Duplex A4/Legal - 600 x 600 dpi - up to 30 ppm (mono) / up to 30 ppm (colour) - Capacity: 280 sheets - USB 2.0, Gigabit LAN, Wi-Fi(n), NFC, USB 2.0 host HLL8240CDWQJ1			
Best Price: £423.58			
Sector Discount Price Comparison			
Personalised discounts direct from the IT Supply Chain. We automatically match sector specific pricing and catalogues, openly passing discounts directly from manufacturers to you.			
SUPPLIER	LAST CHECKED	STOCK	PRICE
Brother Public Sector Discount	Today 15:02	2	£244.99
Standard Price Comparison			
We compare prices across the complete UK authorised distribution chain to provide you with the best available price and stock.			
PRICE TYPE	LAST CHECKED	STOCK	PRICE
Standard	Today 06:01	6	£250.27
Standard	Today 15:40	0	£252.74
Standard	Today 15:04	2	£255.32
Standard	Today 14:51	7	£255.62
Standard	Today 15:07	1	£255.64
Standard	Today 08:04	4	£258.12

## Four layers of Price and Discount

	Features	Benefits
Standard Pricing	Pricing is pulled via live data feed links from UK authorised distribution into a part matching engine and surfaced on the platform in a price comparison table, sorted by lowest price with stock availability.	<ul style="list-style-type: none"><li>Save time by skipping supplier enquiries for pricing and stock</li><li>Ensure best practice by obtaining three supplier quotes for purchases</li></ul>
Pre-discounted Catalogues	Pre-approved discounted pricing catalogues automatically assigned to your profile. Instant access to pricing entitlements that are traditionally 'hidden' in the IT channel.	<ul style="list-style-type: none"><li>Achieve extra savings with exclusive sector-specific pricing</li><li>Centralise all your organisation's pricing elements in one place</li></ul>
Special Bid Pricing	Discounted pricing supported directly from the vendors displayed inside the price comparison table. Compare your special bid pricing with all other channel prices.	<ul style="list-style-type: none"><li>Instantly purchase at your vendor's special bid pricing</li><li>Always buy at the best available market price</li></ul>
Dynamic Discounts	Additional discounts applied automatically in the smart basket when you hit discount triggers with the vendors, coupled with the ability to apply directly to the vendors for even more discount for projects	<ul style="list-style-type: none"><li>Secure better pricing automatically as you compile your requirements</li><li>Save time and skip negotiations by receiving volume discounts directly from vendors</li></ul>



# Order Management

Enhance efficiency with order tracking, invoicing, and order history

## > Order Tracking

Monitor your orders in real-time with detailed visibility of courier tracking, including Proof of Delivery (POD) information, ensuring full transparency from order placement to final delivery.

## > Invoicing

Quickly download and store copies of invoices for easy reference and compliance, streamlining your financial documentation.

## > Order History

Easily access and review past orders with a comprehensive history log, enhancing decision-making and procurement planning.



# Catalogue Management

Manage how your organisation purchases

Free up IT and procurement teams by creating custom catalogues tailored to different user groups.

Admin users maintain full visibility of all products, while departmental users see only pre-approved subsets, keeping control centralised and purchasing streamlined. Some clients have successfully onboarded 5,000+ users with this functionality, enabling teams to focus on more strategic tasks.

Standardise product selections to drive cost savings, simplify procurement, and reduce complexity for IT teams. Generate cost-saving opportunities through spend consolidation and improve operational efficiency with automation features. Customise procurement preferences, limitations, and tailored messages to streamline processes and enhance user satisfaction.



## Catalogue Rules

Create and manage catalogues by applying specific rules such as brand, category, part number, and price caps to control product visibility and spend.



## Homepage Settings

Assign unique catalogues to different users or user groups within your company, ensuring they only see relevant products.



## User Management

Customise the homepage with tailored messaging and layouts to align with user preferences and company branding.



# Affiliate Buying

Harness the buying power of multiple entities

Streamline procurement for centralised functions like NHS Trusts, Education Academies, and organisations that manage purchasing for multiple entities nationwide.

Achieve economies of scale, reduce costs, and secure better terms, all through a single, unified login.



## Time Savings

Customers using Affiliated Buying reduced procurement admin from days to minutes, ordering for three companies with 10-line items in under seven minutes.



## Increased Efficiency

Avoid lengthy manual purchase requests, supplier price comparisons, and internal invoice reconciliation.



## Cost Centre Alignment

Assign purchases to relevant Cost Centres for clear tracking of budget allocation and expenditure.

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A great solution for:



**Corporate**  
Multiple entities



**Healthcare**  
Regional NHS Trusts



**Education**  
Multi-Academy Trusts

# Governance and Control

Organise and manage your procurement operations

IT Products ▼ IT Services ▼ IT Support ▼ Cloud Services ▼ Company ▼ Our Partners ▼ Resources ▼ Request Quote ▼ Buy ▼ Sell

## Welcome to your Personalised Catalogue

These products have been approved by your business click on the tile below to view your products.  
Browse our catalogue today and find the perfect product for your needs



There are around **6060** products available in this catalogue.

## Your Categories



NOTEBOOKS



DOCKING STATIONS



CARRY CASES



STORAGE DEVICES

Any support queries please contact the operations Teams on 0121 605 2050

Take control over  
your IT spend



### Manage Users

Assign role-based access to ensure the right people have the right permissions.



### Set Spend Limits

Control IT budgets by defining spending thresholds for users and departments.



### Managed Catalogues

Provide users with a pre-approved selection of IT products tailored to their needs.

Configure your profiles to align with the personas, functions, and authority levels defined by your organisation for procurement.

Gain full visibility and control over your IT spend. With configurable governance and approval workflows, you can streamline operations, reduce maverick spending, and enhance accountability.

Empower your teams with the right access while maintaining control over budgets and purchasing decisions. Our platform ensures that every transaction aligns with your organisation's procurement strategy - giving you confidence in every purchase.

# Cost Centre Management

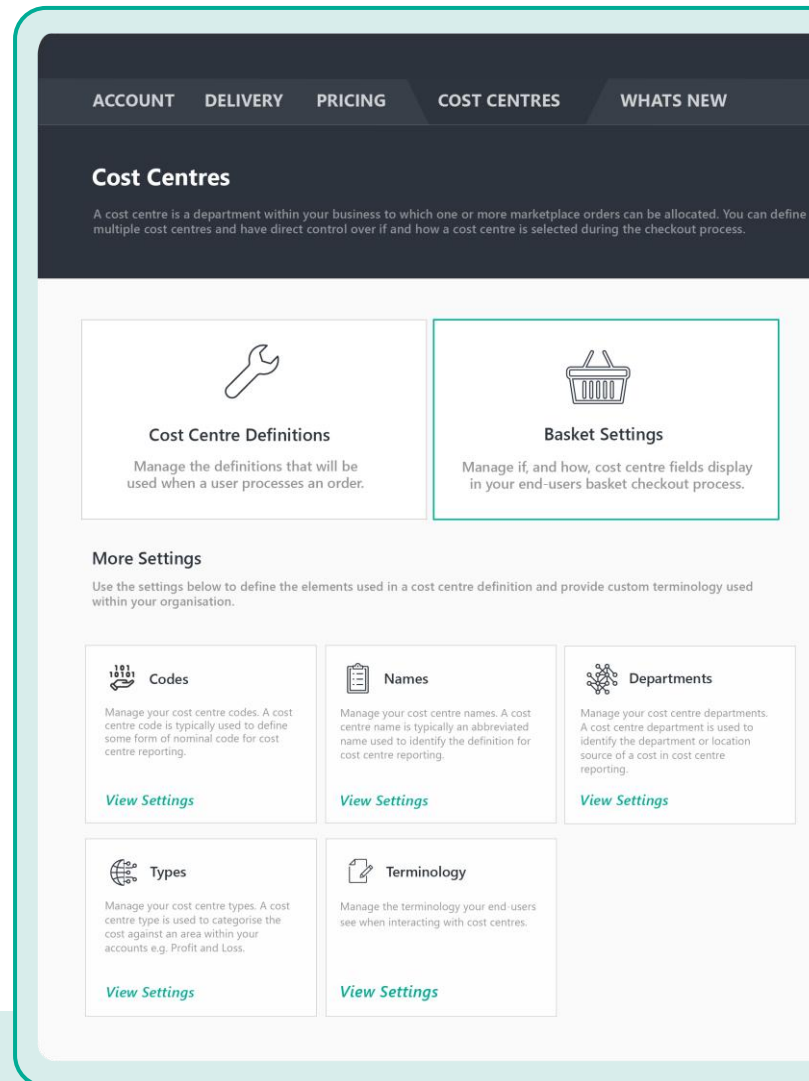
## Effective budget control for your organisation

Our Cost Centre Management feature gives your organisation full visibility and control over spending by allowing you to allocate purchases to specific cost centre codes.

This ensures accurate tracking, better budgeting, and streamlined financial reporting.

With our Cost Centre Management feature, your finance team can easily monitor and manage IT spend - helping you stay on budget and make informed decisions.

Finance management,  
made simple



- ✓ **Customisable Cost Centres**  
Set up cost centre codes tailored to your company's structure
- ✓ **Seamless Checkout Integration**  
Assign cost centre codes effortlessly when placing orders
- ✓ **Detailed Monthly Reports**  
Get a clear breakdown of purchases aligned to each cost centre
- ✓ **Enhanced Budget Control**  
Gain insights into spending trends and optimise procurement decisions
- ✓ **Improved Financial Accountability**  
Ensure transparency and accountability across departments

# Integration

Seamless connectivity for maximum efficiency

Our platform integrates effortlessly with your existing systems, ensuring a smooth and efficient procurement experience.

Whether you need full ERP integration or simple, secure access, we offer flexible options to suit your organisation.



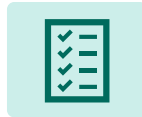
## ERP/P2P Integration

Connect your procurement system for real-time product selection, pricing, and order processing within your existing ERP/P2P environment.



## Single Sign-on (SSO)

Enhance security and user experience by allowing employees to log in using their corporate credentials.



## cXML Integration

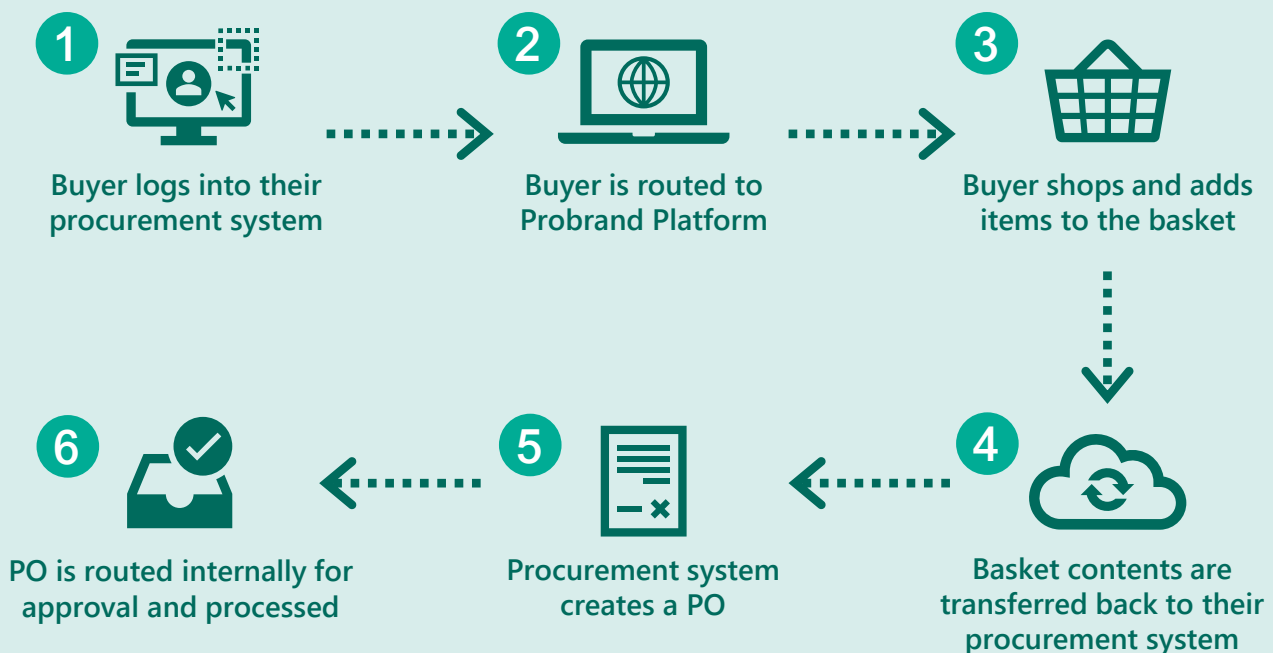
Automate purchase orders, invoices, and order confirmations for a fully streamlined procurement process.



## Standard Log in

Quick and easy access to the platform with a secure username and password.

## Simple Punch-out Process



# Quick & Easy Onboarding Process

Get started in no time

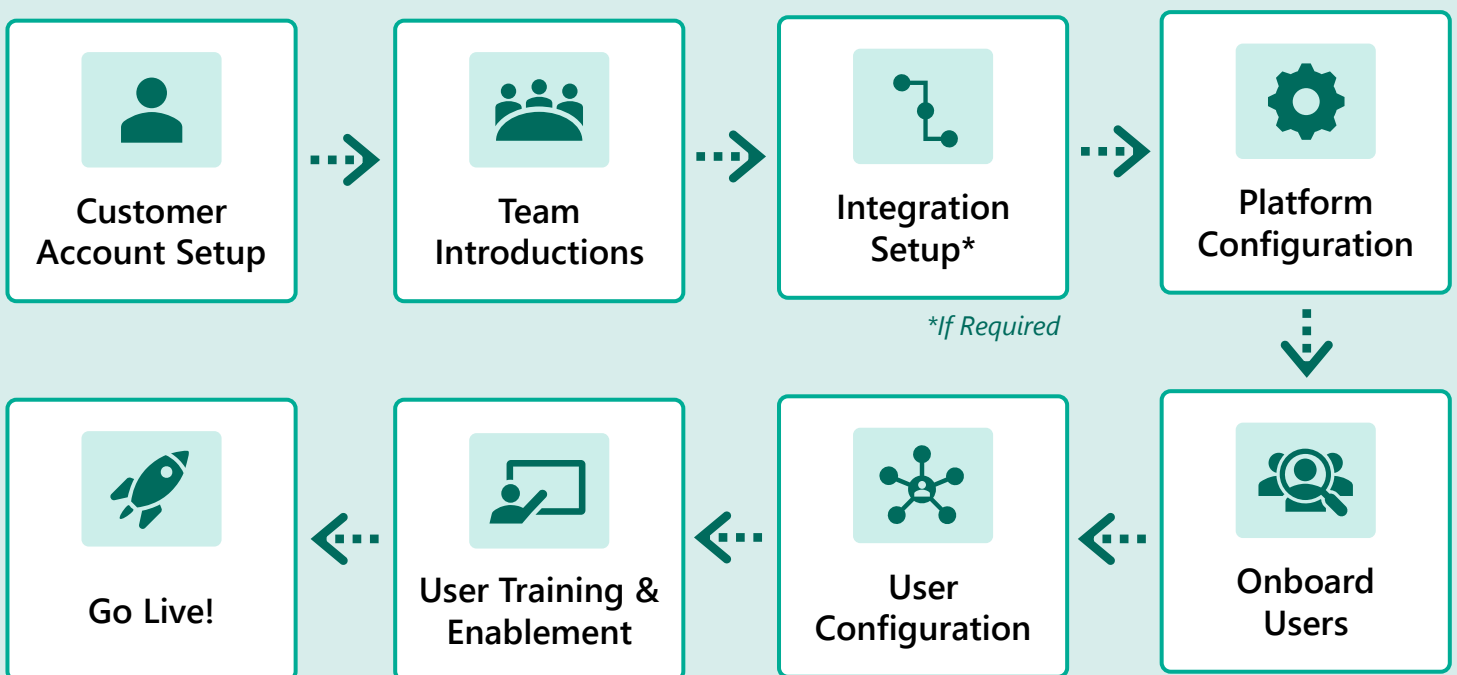
## We make IT procurement simple from day one

Our streamlined onboarding process ensures your organisation is up and running quickly, with minimal effort required. Plus, our Digital Solutions Team will guide you through every step, providing expert support whenever you need it.

## Ongoing Support from Our Experts

Our Digital Solutions Team is always on hand to assist with any issues during and after onboarding. Whether you need technical support, process guidance, or account adjustments, they're available via chat, email, and phone - whenever you need them.

### How it Works



*With our hassle-free onboarding and dedicated support, you'll be fully operational in no time - allowing you to focus on smarter IT purchasing.*

# Expand Your Procurement

## Centralise all organisation spending in one platform





Our platform isn't just for IT - it's a powerful procurement solution that can centralise all your organisational spending.

With the same seamless functionality, you can integrate other categories, streamlining procurement across your entire organisation.



More than just IT

## Unlock the Full Potential of Our Platform

-  **One Centralised Platform**  
Manage all procurement operations in a single, easy-to-use system.
-  **Beyond IT**  
Add non-IT categories like office supplies, facilities, stationery, and more.
-  **Same Powerful Features**  
Utilise all the same features across all spend categories.
-  **Stronger Supplier Management**  
Consolidate vendors, contracts, and reporting for full visibility and control.

*With our flexible platform, you can unify your entire procurement strategy - enhancing efficiency, control, and visibility across all categories.*



# Public Sector Procurement

## Fully compliant

### Meet procurement regulations with ease

Our platform is built for both public and private sector organisations, streamlining procurement while ensuring transparency, accountability, and cost efficiency. For public sector teams, it's fully aligned with the **Procurement Act 2023** - removing complexity and helping you stay compliant with confidence.

#### How We Ensure Compliance



##### Instant Price Comparisons

Multiple prices displayed per product, eliminating the need to engage with different suppliers.



##### Procurement Framework Accreditation

Approved under Crown Commercial Services (CCS) RM6098 and NHS SBS Link 4 Framework for trusted public sector purchasing.



##### Finance Compliance

ICAEW certified, meeting the multi-quote rule in adhering to Standard Financial Instructions (SFI) spend levels and purchasing spend controls.



##### Value for Money

Competitive pricing, public sector discounts, and cost-saving insights ensure budgets go further.



##### IT Standards Compliance

Meets required security, data protection, product consistency and contract standards.



##### Commercial Compliance

Transparent supplier comparisons, public sector pricing and contract adherence ensure fairness and accountability.

#### Certified for Compliance, Trust and Transparency



##### CIPS Corporate Certification

Awarded by the Chartered Institute of Procurement & Supply, recognising best practice in ethical sourcing, digital procurement, and governance – helping you stay compliant and efficient.



##### ICAEW Certified

Approved by the Institute of Chartered Accountants in England and Wales, confirming our platform supports SFI-compliant spend control and the '3-quote' rule for value-for-money procurement.



##### Crown Commercial Services RM6098 Approved

Approved for public sector use under a trusted government framework, ensuring simplified and compliant procurement of IT products and services.



##### NHS Shared Business Services Link 4 Approved

Recognised framework alignment for NHS organisations – streamlining IT procurement while meeting strict transparency and accountability standards.



##### BSI ISO 27001 Certified

Globally recognised certification for information security management – helping public sector bodies meet data protection, cyber security, and risk control obligations.

# Future-ready IT Procurement Starts Here



Scan. Register. Procure.

01 **Scan**

Use your phone to scan the QR code

02 **Register**

Sign up for free access to the platform

03 **Procure**

Start sourcing IT products instantly



[www.probrand.co.uk](http://www.probrand.co.uk)



[digitalsolutions@probrand.co.uk](mailto:digitalsolutions@probrand.co.uk)

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